Mindcraft Academy by BRD



DEZVOLTĂM ÎMPREUNĂ SPIRITUL DE ECHIPĂ



BRD:

Invest in education;

Think and act strategically in coordination with academia and youth;

Be open to the energy, creativity and drive of youth

Translate the banking sector in easy, attractive language for youth

YOUTH:

Update models of career planning, job searching – proactivity and continuous learning;

Train ambition, understand value, work on articulation, skills, terminology and be curious!

ACADEMIA:

Rethink models of education, both for students and teachers;

Think strategically and build partnerships with business;

Formal education curricula is not in line with current labor market demands, changes are slow

IT'S TIME TO ACT!



TIMEFRAME TO IMPACT INDUSTRIES, BUSINESS MODELS

Impact felt already

- Rising geopolitical volatility
- Mobile internet and cloud technology
- Advances in computing power and Big Data
- Crowd sourcing, the sharing economy and peer-to-peer platforms
- Rise of the middle class in emerging markets
- Young demographics in emerging markets
- Rapid urbanization
- Changing work environments and flexible working arrangements
- Climate change, natural resource constraints and the transition to a greener economy

2015-2017

- New energy supplies and technologies
- The Internet of Things
- Advanced manufacturing and3D printing
- Longevity and ageing societies
- New consumer concerns about ethical and privacy issues
- Women's rising aspirations and economic power

2018-2020

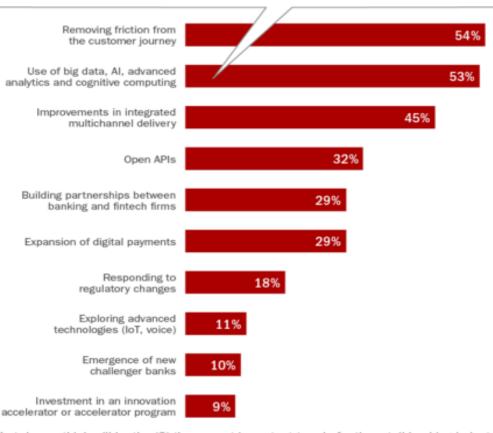
- Advanced robotics
 and autonomous
 transport
- Artificial intelligence
 and machine learning
- Advanced materials,biotechnology andgenomics

Employment, Skills and Workforce Strategy for the Fourth Industrial Revolution



Impact on the banking industry

Top 10 trends and predictions for 2017 financial institutions



Q: What do you think will be the (3) three most important trends for the retail banking industry in the upcoming year (2017)? (n=760)

Source: DBR Research @ December 2016 The Financial Brand

Employment, Skills and Workforce Strategy for the Fourth Industrial Revolution



TOP 10 SKILLS

2020

- Complex Problem Solving
- Critical Thinking
- Creativity
- People Management
- Coordinating with Others
- Emotional Intelligence
- Judgment and Decision Making
- Service Orientation
- Negotiation
- Cognitive Flexibility

2015

- Complex Problem Solving
- Coordinating with Others
- People Management
- Critical Thinking
- Negotiation
- Quality Control
- Service Orientation
- Judgment and Decision Making
- Active listening
- Creativity

Source: Future of Jobs Report, World Economic Forum



OUR SOLUTION: MINDCRAFT ACADEMY, AN INNOVATIVE ANSWER TO YOUTH'S NEEDS



Mindcraft Academy by BRD supports **STUDENTS** to:

- Be better able to recognize opportunity;
- Be more aware of the trends and directions in technology and society, especially in banking;
- Understand how the banking industry works and acquire specific skills;
- Become increasingly effective in your learning process;
- Be able to help, influence and lead others by your example;
- Be confident of your future employability;

And, on the medium term... have a fulfilling and rewarding career.

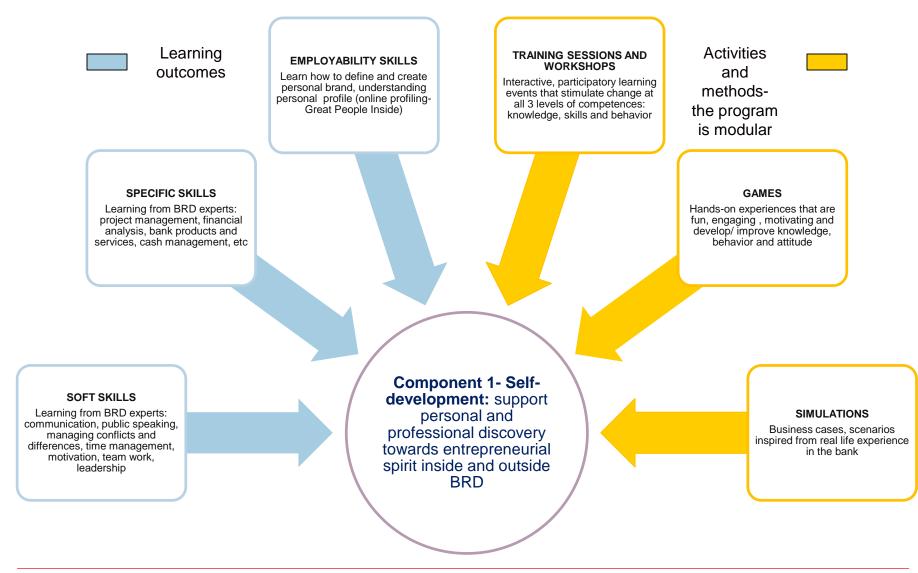




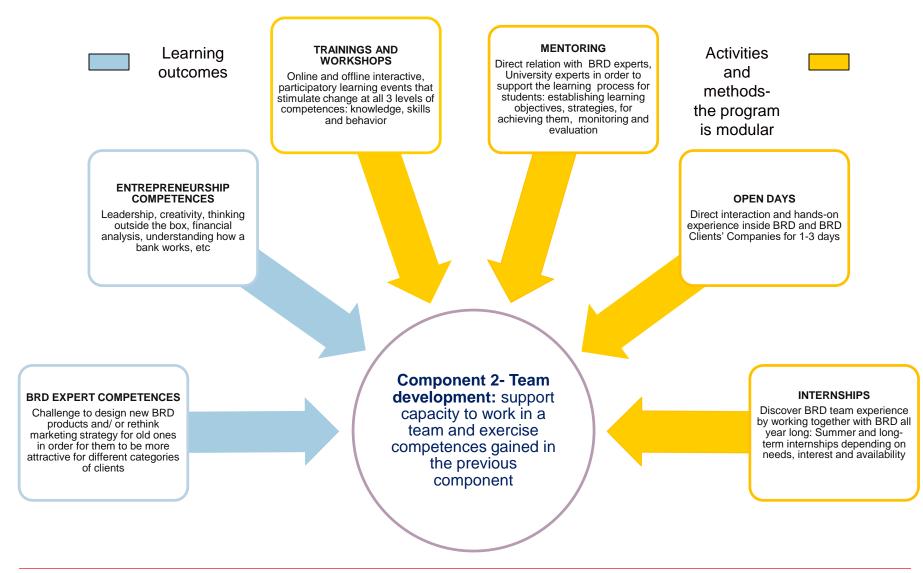
Objectives:

- Develop students' technical capacity and interest in areas connected to banking;
- □ Support entrepreneurial spirit and behavior among young students as a value to be had both as a BRD employee or business developer;
- □ Bring additional value to the educational process through relevant and complete (theoretical and practical) learning experiences.

The program is open to all faculties/ specializations and promotes banking opportunities among all profiles









Mentorship (transversal component)

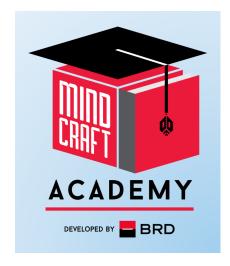
- Students are supported in their learning process by BRD employees with technical advice and personal experience sharing
- BRD employees support students with their dissertation papers

Final competition-INNOVATON (Component 3)

- Students working in teams compete to create bank products and services according to briefs presented by BRD
- Jury members are BRD employees and clients, University professors



INSTEAD OF CONCLUSIONS...



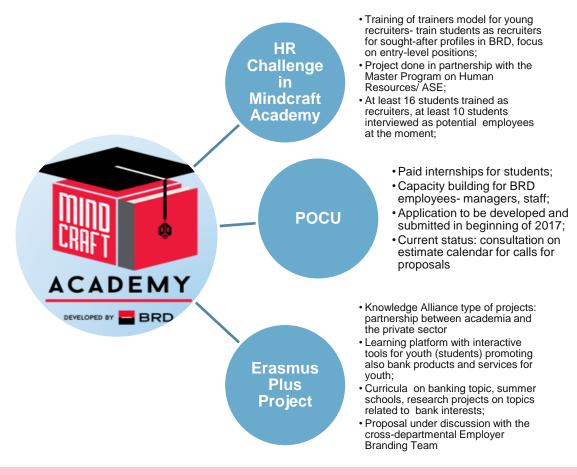
Deployed in 4 cities in 2017 Is supported by additional activities with NGOs, students' associations, service providers-Open Days, Speeches, Conferences Involves BRD experts in provision of technical and soft skill input Where: Bucharest, Iasi, Baia Mare, Craiova, Timisoara, Constanta and Brasov;

KPI in June 2018

- ➤ Min **1000 students** as beneficiaries;
- ➤ Min 30 workshops delivered;
- ➤ Min **50 BRD experts involved**, and expressed desire and motivation to continue;
- ➤ Min 60 innovative ideas for bank products and services generated during the final stage, the Innovaton: apps, robot design, etc
- ➤ Min **200 students** engaged in practice stages
- >strategic partnerships with traditional academic institutions



SPIN-OFF PROJECTS FROM THE MINDCRAFT ACADEMY: PROJECTS INSPIRED OR DESIGNED TO INCREASE THE IMPACT OF THE MINDCRAFT ACADEMY- present and future



Activities are supported by a cross-departmental Employer Branding Team: One team of 9 BRD experts (HR, COM, MMP, PCR, INNO, Bucharest Region, Dacia Agency) is consulted on identifying internal needs and resources in the area of youth, academia/ private sector relations to be answered and deployed in employer branding initiatives. The team is coordinated by Andreea Buzec and meets once/ month.

